

## **Head of Dealing – FX**

**Six-figure basic salary + attractive bonus + benefits**

**Fast-growing established FX and payment services group requires a highly motivated professional to lead its dealing teams, broaden its product offering and drive ambitious growth**

### **Company**

London based, leading FX and payment services group, with international offices and over 220 staff. The group is set to build upon a period of sustained growth through an innovative and exciting yet demanding strategy.

### **Role**

A member of the senior management team, reporting to the CEO, leading dealing teams across a number of UK and international locations with key responsibility for pricing, risk management and key client relationships. The successful individual will deliver against a demanding growth strategy, achieving results organically as well as through broadening the product portfolio with a range of regulated and non-regulated products and services.

### **Individual**

A truly outstanding individual, educated to degree level with extensive FX/derivatives market and B2B sales experience. A capable business planner and driver of growth, your thorough knowledge of the broader FX market, risk management strategies, macroeconomics and market trends will be complemented by an in-depth understanding and experience of regulatory requirements. A natural leader, coach and motivator that inspires confidence, you will have a demonstrable track record of achieving growth, driving personal productivity and team results. Excellent communication and interpersonal skills are required by a media savvy ambassador for the group, who stands head and shoulders above his/her peers.

### **Rewards**

Attractive six-figure basic salary, bonus and benefits appropriate to the role and experience.

### **Apply**

Please email your CV together with an accompanying letter to [recruitment@taltalent.com](mailto:recruitment@taltalent.com) quoting TAL/3116, or for an informal discussion call John Thompson on 020 7378 6884

Closing date: Monday, 23<sup>rd</sup> January 2012.

