

UK General Insurance Business Development Managers

Reference Numbers

- North 1789
- Midlands 1790
- South 1791

Competitive base salary, with benefits package and bonus scheme

The formation of UK General Insurance offers opportunities for an ambitious Business Development Manager with the skills and drive to make a difference. Your focus will be on the identification, qualification and securing of a range of scheme business. In addition to your first class sales abilities you need to demonstrate the commercial acumen necessary for generating and negotiating deals with clear value for both parties. Working with both internal and external stakeholders, successful candidates will be competent at establishing the business case and closing commercially viable deals.

Responsible for the (North) region you will have referrals from over 800 supporting brokers as well as establishing new contacts yourself. You will report to the National Sales Manager and be required to attend sales meetings on a regular basis.

We seek an individual with a proven track record of B2B sales generation in the UK General/Commercial intermediary market. You will need to demonstrate that you are motivated, confident, competitive, resilient and persistent.

Please send a copy of your CV, together with a short statement of how your experience matches the key criteria of the role, quoting reference (see above) to info@taltalent.com